

## **Historic, Archive Document**

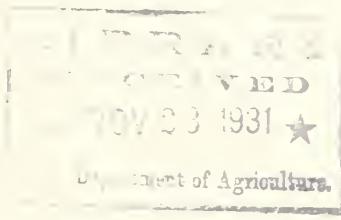
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# JOHN'S GLADIOLUS LIST

OCTOBER, 1931

(21)



D. H. UPJOHN

964 South Liberty Street

SALEM, OREGON

RETURN POSTAGE  
GUARANTEED

D. H. UPJOHN, SALEM, OREGON

U. S. Department of Agr.,  
Bureau of Plant Industry  
Washington, D. C.

UPJOHN'S GLADIOLUS LIST, OCTOBER 1931

SEC. 435 1-2 P. L. & R.

PRINTED IN U. S. A.

## READ CAREFULLY BEFORE ORDERING

Net cash with order, or 25 per cent deposit with order and balance sent C. O. D. We prepay on all orders of \$3.00 or over. For orders of less, add 25 per cent of amount of order to help pay postage.

Twenty-five bulbs sent at 100 price; 10 bulbs sent at 1/9 hundred price; 250 bulbs or over of one kind and size at 10 per cent discount from 100 rate.

No single item for less than 20 cents.

Shipments from March 1st on, unless immediate delivery requested. Due regard paid to latitude you are in as to time of shipment. We cannot be responsible for freezing in transit when mid-winter shipment is demanded.

**Special Note**—In event we are out of one size in a variety we will substitute the next size in sufficient quantity to cover price, unless otherwise instructed. Just write on your order "Don't Substitute," if you want sizes ordered only. We never substitute on varieties unless permitted to. Our aim is to please our customers.

On bulblets we will give a 10 per cent discount for 5000 of one variety or five quarts of one variety; 10 per cent discount on 10 quarts or 10,000 bulblets of assorted varieties.

All stock offered, and orders accepted, subject to prior sale.

Use of the order blank enclosed with list will be a convenience to us and aid in avoiding possible errors. Please print or write name and address plainly.

We acknowledge receipt of all orders.

Names of introducers appear in parenthesis after varieties as (K) for Kunderd; (D) for Diener; (P) for Pratt; (B) for Betscher; (C) for Coleman; (Vil) for Vilmorin; (Pf) for Pfister; (Hol) for Holland; (M) for Metzner; etc.

## SPECIAL NOTICE

While we sell 10 bulbs of a kind at one-ninth the 100 rate, we sell no single item for less than 20 cents. To those wishing to buy less than 10 bulbs of a kind, or when the cost of 10 bulbs as per list would be less than 20 cents, the following rates are given: Thus when bulbs are \$4 per 100, 4 bulbs will be sold for 20 cents; when \$3 per 100, 6 bulbs for 20 cents; when \$2.60 per 100, 7 bulbs for 20 cents; when \$2.40 per 100, 8 bulbs for 20 cents; when \$1.80 per 100, 10 bulbs for 20 cents; when \$1.60 per 100, 12 bulbs for 20 cents; when \$1.20 per 100, 16 bulbs for 20 cents; when \$1.00 per 100, 18 bulbs for 20 cents; when 80 cents per 100, 25 bulbs for 25 cents.

Please Remember—No single item either Bulbs or Bulblets sold for less than 20 cents.

**THIS LIST SUPERSEDES AND CANCELS ALL PRICES AND OFFERS IN PREVIOUS LISTS OR ADVERTISEMENTS**

## PRICED IN LARGE LOTS

25 Bulbs Sold at 100 Rate; 10 at 1/9 the 100 Rate; 250 or Over of One Size of Variety, 10% Off. No Single Item for Less Than 20 Cents

### SPECIAL FALL DISCOUNTS

IF ORDERED BEFORE JANUARY 15 WE WILL GIVE A SPECIAL DISCOUNT OF 5% EXTRA IN BULBS ON ORDERS OF FROM \$5.00 TO \$10.00; 10% EXTRA IN BULBS ON ORDERS FROM \$10.00 TO \$20.00; 15% EXTRA IN BULBS ON ALL ORDERS OVER \$20.00. DELIVERY IN SPRING. THESE DISCOUNTS ARE TO BE TAKEN IN YOUR SELECTION FROM THE LARGE LOT LIST ONLY.

|                                                                                                 | Priced<br>No. 1<br>1 1/2 up | Per 100;<br>No. 2<br>1 1/4-1 1/2 | 25 at 100 Rate;<br>No. 3<br>1-1 1/4 | 10 at 1/9 100 Rate;<br>No. 4<br>3/4-1 | No. 5<br>1/2-3/4 | No. 6<br>1/4-1/2 | Bblts.<br>1000 |
|-------------------------------------------------------------------------------------------------|-----------------------------|----------------------------------|-------------------------------------|---------------------------------------|------------------|------------------|----------------|
| A. B. Kunderd (K), ruffled cream and pink.....                                                  | \$ 4.00                     | \$ 3.00                          | \$ 2.40                             | \$ 1.80                               | \$ 1.20          | \$ .80           | \$ .80         |
| A. E. Kunderd (K), big salmon rose; strong grower.....                                          | 8.00                        | 6.00                             | 4.00                                | 3.00                                  | 2.50             | 1.20             | 2.40           |
| Aflame (H), begonia rose; fine.....                                                             | 10.00                       | 8.00                             | 6.00                                | 4.00                                  | 3.00             | 2.00             | 2.00           |
| Aida (Hol), very early dark blue.....                                                           | 16.00                       | 12.00                            | 8.00                                | 6.00                                  | 4.80             | 3.60             | 7.00           |
| Alice Tiplady (K), orange prim.....                                                             | 4.00                        | 3.00                             | 2.40                                | 1.80                                  | 1.20             | .80              | .80            |
| Annie Laurie (B), ruffled pink.....                                                             | 4.00                        | 3.00                             | 2.40                                | 1.80                                  | 1.20             | .80              | .80            |
| Apricot Glow (Can), clear apricot.....                                                          | 6.00                        | 5.00                             | 3.00                                | 2.00                                  | 1.60             | 1.00             | 1.60           |
| Avalon (K), ruffled large cream.....                                                            | 4.00                        | 3.00                             | 2.40                                | 1.80                                  | 1.20             | .80              | .80            |
| A. V. Bunce (Bill), orange yellow, claret line.....                                             | 4.00                        | 3.00                             | 2.40                                | 1.80                                  | 1.20             | .80              | .80            |
| A. W. Hunt (CH), extra fine orange red.....                                                     | 4.00                        | 3.00                             | 2.40                                | 1.80                                  | 1.20             | .80              | .80            |
| Balboa (Br), apricot pink.....                                                                  |                             |                                  |                                     | 3.00                                  | 2.00             | 1.00             | 2.00           |
| Battle Creek (K), violet self.....                                                              |                             | 4.00                             | 3.00                                | 2.40                                  | 2.00             | 1.20             | .80            |
| Belinda (Eur), soft creamy yellow; one of finest in its class<br>for garden or cut flowers..... |                             | 4.00                             | 3.00                                | 2.40                                  | 2.00             | 1.20             | .80            |
| Bengal Tiger (Pr), red, flaked black; large.....                                                |                             | 4.00                             | 3.00                                | 2.40                                  | 1.80             | 1.20             | .80            |
| Betty Compson (D), phlox pink, overlaid purple.....                                             |                             |                                  | 4.00                                | 3.00                                  | 2.00             | 1.50             | 1.00           |
| Betty Joy (Bill), soft creamy white; many open.....                                             |                             | 6.00                             | 5.00                                | 3.60                                  | 2.40             | 1.60             | 1.20           |
| Betty Nuthall (Sal), light coral; enormous plant and flower;<br>wonderful.....                  |                             | 15.00                            | 12.00                               | 8.00                                  | 6.00             | 5.00             | ?              |
| Black Pansy (K), dark maroon, deeper blotch.....                                                |                             | 4.00                             | 3.00                                | 2.40                                  | 1.80             | 1.20             |                |
| Blanche Bollinger (K), ruffled old rose pink.....                                               |                             | 5.00                             | 4.00                                | 3.00                                  | 2.20             | 1.40             |                |
| B. L. Smith (K), light lavender, cream throat; a leader.....                                    |                             | 4.00                             | 3.00                                | 2.40                                  | 1.80             | 1.20             |                |

**ALL STOCK OFFERED AND ORDERS ACCEPTED SUBJECT TO PRIOR SALE**

|                                                                            | Priced<br>No. 1<br>1½ up | Per 100;<br>No. 2<br>1¼-1½ | 25 at<br>No. 3<br>1-1¼ | 100 Rate;<br>No. 4<br>¾-1 | 10 at<br>No. 5<br>½-¾ | 1/9 100<br>No. 6<br>¼-½ | Rate<br>Bblts.<br>1000 |
|----------------------------------------------------------------------------|--------------------------|----------------------------|------------------------|---------------------------|-----------------------|-------------------------|------------------------|
| Blushing Beauty (K), large ruffled blush pink.....                         | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Bobby (K), large deep rose.....                                            | 5.00                     | 4.00                       | 3.00                   | 2.00                      | 1.20                  | .80                     | .80                    |
| Break O' Day (Bill), very early cream pink.....                            | 4.00                     | 3.00                       | 2.40                   | 1.60                      | 1.00                  | .60                     | .60                    |
| Capt. Boynton (B), very fine lavender.....                                 | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Cardinal Prince (K), self colored rich red.....                            | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Catherine Coleman (C), very large geranium pink.....                       | 6.00                     | 5.00                       | 4.00                   | 3.00                      | 1.60                  | 1.00                    | 1.00                   |
| Challenger (K), deep, dark velvety red.....                                | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Chas. Dickens (PF), bright, radiant purple, fine placement; many open..... | 5.00                     | 4.00                       | 3.00                   | 2.20                      | 1.40                  | 1.00                    | 1.00                   |
| Charles Fairbanks (K), bright red.....                                     |                          | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Copper Bronze (K), large prim coppery bronze.....                          | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Coronado (Br), large white, purplish throat; fine.....                     |                          |                            |                        | 10.00                     | 7.00                  | 5.00                    |                        |
| Coryphee (Pf), masterpiece in pink; large and grand.....                   | 25.00                    | 20.00                      | 15.00                  | 10.00                     | 7.00                  | 5.00                    | 10.00                  |
| C's Scarlet Wonder (C), large flowered scarlet.....                        | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Crimson Glow (Bet), one of finest crimsons.....                            | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Crinkles (K), ruffled rose pink; fine to cut.....                          | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Damask (Aus), vigorous clear rose pink.....                                | 5.00                     | 4.00                       | 3.00                   | 2.20                      | 1.40                  | 1.00                    | 1.00                   |
| Del Rosa (Bur), scarlet with light throat.....                             |                          |                            | 2.40                   | 1.80                      | 1.20                  |                         |                        |
| Dr. F. E. Bennett (D), one of best orange scarlet; extra fine..            | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Dr. Moody (Kinyon), large lavender; fine Glad.....                         | 10.00                    | 8.00                       | 6.00                   | 4.00                      | 3.00                  | 2.00                    | 4.00                   |
| Dr. Nelson Shook (K), deep tyrian rose; very fine.....                     | 6.00                     | 5.00                       | 4.00                   | 3.00                      | 2.20                  | 1.40                    |                        |
| D's American Beauty (D), rose; many open.....                              |                          |                            | 2.40                   | 1.80                      | 1.20                  | .80                     |                        |
| Duchess of York (Eur), deep blue.....                                      |                          |                            | 3.00                   | 2.20                      | 1.40                  | 1.00                    | 1.00                   |
| E. J. Shaylor (K), ruffled rose.....                                       | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Eliz. Swartley (S), soft salmon; sport of 1910 Rose; early....             | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Elkhart (K), one of best purples.....                                      | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Evelyn Kirtland (A), leading pink.....                                     |                          |                            | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Fairland (K), large ruffled vermillion.....                                | 5.00                     | 4.00                       | 3.00                   | 2.00                      | 1.60                  | 1.00                    | 1.00                   |
| Flora (Hol), large light yellow.....                                       | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Frank J. McCoy (Br), tall pink; large; many open.....                      | 25.00                    | 20.00                      | 15.00                  | 10.00                     | 7.00                  | 5.00                    | 10.00                  |
| Frank J. Symmes (D), ruffled peach red.....                                | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Geraldine Farrar (D), light lavender violet.....                           | 7.00                     | 5.50                       | 4.00                   | 2.40                      | 1.40                  | 1.00                    | 1.00                   |
| Giant Myrtle (K), fine pink.....                                           | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Giant Nymph (C), very large pink; one of best.....                         | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Gladis Plath (D), mallow purple, deeper throat.....                        | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Gloriana (Bet), a very large orange salmon; fine.....                      | 4.00                     | 3.00                       | 2.00                   | 1.00                      | .80                   | .60                     | .80                    |
| Gold Eagle (A), deep rich yellow.....                                      | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Golden Dream (Gr), leading clear yellow; extra fine.....                   | 5.00                     | 4.00                       | 3.00                   | 2.20                      | 1.40                  | 1.00                    | 1.00                   |
| Golden Frills (K), daffodil yellow prim ruffled.....                       | 4.00                     | 3.00                       | 2.00                   | 1.20                      | 1.00                  | .80                     | .70                    |
| Golden Measure (Kel), one of leading yellows.....                          | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Golden Snapdragon (K), new type ruffled yellow and white..                 | 25.00                    | 20.00                      | 15.00                  | 10.00                     | 7.00                  | 5.00                    | 10.00                  |
| Heavenly Blue (Pf), fine light blue shade.....                             | 12.00                    | 8.00                       | 5.00                   | 3.00                      | 2.00                  | 1.60                    | 2.50                   |
| Henry Ford (D), purple, novel placement.....                               | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Herbstzauber (Pf), orange salmon.....                                      |                          | 5.00                       | 4.00                   | 3.00                      | 2.40                  | 1.60                    | 1.00                   |
| High Nye (A), tall purple.....                                             |                          | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Illuminator (GB), carmine red.....                                         | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Imperator (Hol), large white.....                                          | 6.00                     | 5.00                       | 4.00                   | 3.00                      | 2.20                  | 1.40                    | 1.00                   |
| Improved Queen of Night (D), very dark maroon.....                         | 5.00                     | 4.00                       | 3.00                   | 2.00                      | 1.00                  | .80                     | .80                    |
| Iwa (Bet), wonderful salmon, very fine Glad.....                           | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Jack London (D), salmon, a fine cut flower.....                            | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Jacoba Van Beijeren (Hol), large self violet color.....                    | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Jane Adams (Dec), lavender, creamy throat.....                             | 10.00                    | 8.00                       | 6.00                   | 4.00                      | 3.00                  | 2.40                    | 3.60                   |
| Jean Tenny (Aus), tall silvery pink.....                                   | 6.00                     | 5.00                       | 4.00                   | 3.00                      |                       |                         |                        |
| Jennie Lind (Dec), pink.....                                               |                          |                            | 2.00                   | 1.60                      | 1.00                  | .80                     | .80                    |
| Joe Coleman (K), ruffled red.....                                          |                          | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| John T. Pirie (K), mahogany brown; much in demand.....                     |                          | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Jubilee (Kemp), very large lavender.....                                   |                          |                            |                        | 30.00                     | 20.00                 | 10.00                   |                        |
| Kunderd's Yellow Wonder (K), vigorous yellow.....                          | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Lavender Bride (G) smoky lavender; beautiful.....                          | 10.00                    | 8.00                       | 6.00                   | 4.00                      | 3.00                  | 2.00                    | 4.00                   |
| London Smoke (D), red, marked darker, oriental color.....                  | 5.00                     | 4.00                       | 3.00                   | 2.20                      | 1.40                  | 1.00                    | 1.00                   |
| Longfellow (Dec), fine pink; many open; striking.....                      | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Los Angeles (H), cut and come again pink.....                              | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |
| Loyalty (A), sturdy growing yellow.....                                    | 32.00                    | 24.00                      | 18.00                  |                           |                       |                         |                        |
| Marie Kunderd (K), one of best whites.....                                 | 4.00                     | 3.00                       | 2.00                   | 1.60                      | 1.00                  | .80                     | .80                    |
| Marietta (M), geranium pink.....                                           | 4.00                     | 3.00                       | 2.40                   | 1.80                      | 1.20                  | .80                     | .80                    |

|                                                                                           | Priced<br>No. 1<br>1½ up | Per 100;<br>1 ¼ - 1 ½ | 25 at 100 | Rate;<br>No. 3<br>1-1 ¼ | 10 at 1/9 | 100 Rate<br>No. 4<br>¾ - 1 | 100 Rate<br>No. 5<br>½ - ¾ | 100 Rate<br>No. 6<br>¼ - ½ | Bblts.<br>1000 |
|-------------------------------------------------------------------------------------------|--------------------------|-----------------------|-----------|-------------------------|-----------|----------------------------|----------------------------|----------------------------|----------------|
| Marmora (Errey), smoky lavender.....                                                      | 15.00                    | 12.00                 | 8.00      | 6.00                    | 4.00      | 3.00                       | 3.00                       | 3.00                       | 3.00           |
| Marnia (Kemp), grenadine orange.....                                                      |                          |                       | 2.40      | 1.80                    | 1.20      | .80                        | .80                        | .80                        |                |
| Marocco (Pf), very dark, almost black.....                                                |                          |                       |           |                         | 12.00     | 8.00                       | 6.00                       |                            |                |
| Mary Frey (GB), lavender pink, ruby blotch.....                                           | 5.40                     | 4.80                  | 3.60      | 2.40                    | 1.60      | 1.00                       | 2.00                       |                            |                |
| Mary Jane (K), silvery lavender pink.....                                                 |                          |                       |           |                         | 4.00      | 3.00                       | 2.00                       |                            |                |
| Masterpiece (K), ruffled rose.....                                                        | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Minuet (C), one of the very best lavenders.....                                           | 7.00                     | 5.60                  | 4.00      | 3.00                    | 2.00      | 1.60                       |                            |                            |                |
| Miss Des Moines (Dec), lilac lavender, yellow throat.....                                 |                          |                       |           | 16.00                   | 12.00     | 8.00                       | 5.00                       |                            |                |
| Miss Madison (B), beautiful light silver pink.....                                        | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Mother Machree (St), soft smoky lavender; large.....                                      |                          |                       |           |                         | 16.00     | 12.00                      | 8.00                       |                            |                |
| Mrs. F. C. Hornberger (H), an extra fine white.....                                       | 5.00                     | 4.00                  | 3.00      | 2.00                    | 1.40      | 1.00                       | 1.00                       |                            |                |
| Mrs. F. C. Peters (F), one of best lavenders.....                                         | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Mrs. G. W. Moulton (K), large deep violet red.....                                        | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Mrs. H. E. Bothin (D), geranium pink, ruffled.....                                        | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Mrs. M. S. Burke (D), apricot yellow; many open.....                                      | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Mrs. Leon Douglas (D), one of largest Glads grown, begonia rose; one of most popular..... | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Mrs. P. W. Sisson (C), cameo pink.....                                                    | 4.00                     | 3.00                  | 2.00      | 1.60                    | 1.00      | .80                        | .80                        |                            |                |
| Mrs. Van Konynenberg (Pf), aniline blue; tall.....                                        | 7.00                     | 5.60                  | 3.60      | 2.40                    | 1.60      | 1.00                       | 1.80                       |                            |                |
| Mr. W. H. Phipps (D), LaFrance pink; many open; one of most popular of all Glads.....     | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Nancy Hanks (Sal), unusual peach red shade.....                                           | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Natalie (K), salmon.....                                                                  |                          | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Neoga (K), ruffled deep maroon.....                                                       | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Nixie (D), jasper pink, with red, ruffled.....                                            | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Nymph (K), large ruffled lavender.....                                                    | 5.00                     | 4.00                  | 3.00      | 2.00                    | 1.60      | 1.00                       | 1.00                       |                            |                |
| Old Glory (K), deep maroon, white lines.....                                              | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Opalescent (B), large rose lavender.....                                                  | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Orange Flame (K), orange red; very fine and large.....                                    | 6.00                     | 5.00                  | 4.00      | 3.00                    | 2.20      | 1.40                       | 1.00                       |                            |                |
| Orange Glory (K), ruffled orange; large.....                                              | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Orchid (The) (Sprague), lavender pink laciniated.....                                     | 6.00                     | 5.00                  | 3.60      | 2.40                    | 1.60      | 1.00                       | 2.00                       |                            |                |
| Pasadena (D), Turkish red, light throat.....                                              | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Patricia Carter (K), light shrimp pink prim.....                                          |                          |                       |           | 7.00                    | 5.00      | 4.00                       | 3.00                       | 8.00                       |                |
| Pearl of California (Kgsly), LaFrance pink; many open; very fine Glad.....                |                          |                       |           | 6.00                    | 4.00      | 3.00                       | 2.00                       |                            |                |
| Pfitzer's Triumph (Pf), salmon orange; a Gladiolus triumph in size and beauty.....        | 10.00                    | 8.00                  | 5.00      | 4.00                    | 3.00      | 2.40                       | 5.00                       |                            |                |
| Phaenomen (Pf), soft pink.....                                                            |                          | 4.00                  | 3.00      | 2.40                    | 1.80      | 1.00                       | 1.00                       |                            |                |
| Pink Wonder (Kemp), large light pink.....                                                 | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Pola Negri (D), yellow and apricot.....                                                   | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Prof. Keesom (Pf), salmon, flame markings.....                                            |                          |                       |           |                         | 6.00      | 3.60                       | 2.40                       |                            |                |
| Purple Glory (K), giant deep maroon (not purple).....                                     | 4.00                     | 3.25                  | 2.50      | 2.00                    | 1.50      | .80                        |                            |                            |                |
| Pythia (K), giant red.....                                                                | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Quinton (Kemp), early coral.....                                                          | 4.00                     | 3.00                  | 2.40      | 1.80                    |           |                            |                            |                            |                |
| Red Fire (K), fiery, heat resisting red.....                                              | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Rev. Ewbank (Hol), good porcelain blue.....                                               |                          |                       |           |                         | 1.80      | 1.20                       | .80                        | .80                        |                |
| Richard Diener (D), one of best geranium pinks.....                                       | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Robert J. Kunderd (K), a very fine red.....                                               | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Romance (K), smoky orange.....                                                            | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Rose Ash (D), ashes of roses.....                                                         | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Rose Mulberry (A), coral pink and violet.....                                             | 6.00                     | 5.00                  | 4.00      | 3.00                    | 2.00      | 1.40                       | 2.50                       |                            |                |
| Royal Lavender (Sch), extra fine deep lavender.....                                       |                          |                       |           |                         | 8.00      | 5.00                       | 4.00                       |                            |                |
| Salbach's Pink (Sal), large geranium pink.....                                            |                          |                       |           |                         |           | 10.00                      | 7.00                       | 5.00                       |                |
| Sanspareil (Vil), apricot pink, white throat.....                                         | 6.00                     | 5.00                  | 4.00      | 3.00                    | 2.20      | 1.40                       |                            |                            |                |
| Scarlanio (K), ruffled orange scarlet; early.....                                         | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Scarlet Princeps (K), cherry red.....                                                     | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Show Flower (K), rose red, striking throat.....                                           |                          |                       |           | 4.00                    | 3.00      | 2.20                       | 1.40                       |                            |                |
| Snow Glory (K), ruffled white iris lines.....                                             | 6.00                     | 5.00                  | 4.00      | 3.00                    | 2.40      | 1.80                       |                            |                            |                |
| Sovereign (Vaughan), blue, improved Baron Hulot.....                                      | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Spirit of St. Louis (M), flame carnelian red; one of real commanding Glads.....           |                          |                       |           |                         | 5.00      | 3.60                       | 2.40                       |                            |                |
| Star of the Sea (Ellis), peach red brownish throat.....                                   | 15.00                    | 12.00                 | 8.00      | 6.00                    | 4.00      | 3.00                       |                            |                            |                |
| Sulphur Frills (K), ruffled light sulphur.....                                            | 4.00                     | 3.00                  | 2.40      | 1.80                    | 1.20      | .80                        | .80                        |                            |                |
| Sunnymede (F), light orange.....                                                          | 4.00                     | 3.00                  | 2.40      | 1.80                    |           |                            |                            |                            |                |
| T. A. Edison (D), begonia rose, deep blotch.....                                          |                          |                       |           |                         |           | 3.00                       | 2.00                       | 1.20                       |                |

|                                                               | Priced Per 100; 25 at 100 Rate; 10 at 1/9 100 Rate |                        |                    |                  |                    |                    | Bblts. |
|---------------------------------------------------------------|----------------------------------------------------|------------------------|--------------------|------------------|--------------------|--------------------|--------|
|                                                               | No. 1<br>1 1/2 up                                  | No. 2<br>1 1/4 - 1 1/2 | No. 3<br>1 - 1 1/4 | No. 4<br>3/4 - 1 | No. 5<br>1/2 - 3/4 | No. 6<br>1/4 - 1/2 | 1000   |
| Taro (K), fine rose color.....                                | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Thistle (K), ruffled red; large; vigorous.....                | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Thos. T. Kent (D), strawberry pink, big blotch.....           | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Titanic (Dec), extra large magenta; fine flower.....          | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Tycko Zang (A), salmon pink; large; fine.....                 | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Veilchenblau (Pf), violet blue; one of best.....              | 10.00                                              | 8.00                   | 6.00               | 4.40             | 3.20               | 2.40               | .....  |
| Veiled Brilliance (A), pink, glorious blue tints.....         | 10.00                                              | 8.00                   | 6.00               | 4.50             | 3.00               | 2.40               | 2.50   |
| Violet Glory (K), ruffled deep violet.....                    | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Violet Perfection (Hol), large flowered dark violet.....      | .....                                              | .....                  | .....              | 2.20             | 1.40               | 1.00               | 1.00   |
| War, blood red; late.....                                     | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Watermelon (K), watermelon pink self; fine.....               | 5.00                                               | 4.00                   | 3.00               | 2.40             | 1.80               | 1.00               | 1.00   |
| White Giant (Hol), large waxy white; a superb cut flower..... | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Willis E. Fryer (K), extra large violet; vigorous.....        | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Wm. G. Badger (M), pink like Richard Diener; early.....       | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |
| Youell's Favorite (K), ruffled lavender; late, fine.....      | 4.00                                               | 3.00                   | 2.40               | 1.80             | 1.20               | .80                | .80    |

## SPECIAL OFFERS IN SMALL LOTS

Below we offer some varieties we have either in small quantities only or to give our customers the opportunity to purchase some wanted varieties in smaller lots than permitted in the general list.

|                                                                                         | Large<br>1 1/4-up | Medium<br>3/4 - 1 1/4 | Small<br>1/2 - 3/4 | Bblts.<br>100 |
|-----------------------------------------------------------------------------------------|-------------------|-----------------------|--------------------|---------------|
| A. E. Kunderd (K), big salmon rose.....                                                 | 3 for \$ .25      | 5 for \$ .25          | 10 for \$ .20      | \$ .25        |
| Aflame (H), begonia rose to orange.....                                                 | 2 for .25         | 4 for .25             | 10 for .25         | .25           |
| Aida (Hol), early dark blue.....                                                        | 1 for .22         | 2 for .20             | 4 for .25          | .....         |
| Apricot Glow (Can), clear apricot.....                                                  | 3 for .25         | 10 for .30            | 20 for .25         | .20           |
| Ave Maria (Eur), choice new blue.....                                                   | 1 for .40         | 2 for .40             | 2 for .20          | .....         |
| Belinde (Eur), fine creamy yellow.....                                                  | 4 for .25         | 8 for .25             | 16 for .25         | .25           |
| Berty Snow (Mair), large lavender.....                                                  | 2 for .25         | 4 for .25             | .....              | .....         |
| Betty Compson (D), phlox pink.....                                                      | 3 for .20         | 6 for .20             | 12 for .20         | .....         |
| Betty Nuthall (Sal), grand light coral.....                                             | 1 for .20         | 2 for .20             | 4 for .20          | .50           |
| Blue Danube (Pf), grand new amethyst blue, dark blotch....                              | 1 for 5.00        | 1 for 2.50            | 1 for 1.50         | .....         |
| Blue Triumphant (Pf), largest of the blues, enormous blooms<br>of pale blue; grand..... | 1 for 10.00       | 1 for 5.00            | 1 for 3.00         | .....         |
| Catherine Coleman (C), geranium pink.....                                               | 4 for .25         | 8 for .25             | 16 for .25         | .....         |
| Chas. Dickens (Pf), one of the best purples.....                                        | 4 for .25         | 8 for .25             | 20 for .25         | .20           |
| Chicago (K), ruffled geranium red.....                                                  | 1 for 5.00        | 1 for 2.50            | .....              | .....         |
| Commander Koehl (Pf), spectacular red from Holland;<br>grand.....                       | 1 for 1.00        | 1 for .60             | 1 for .40          | .....         |
| Coronado (Br), large white, with striking purple blotch.....                            | 1 for .35         | 1 for .20             | 2 for .20          | .....         |
| Coryphe (Pf), wonderful pink from Holland.....                                          | 1 for .35         | 1 for .20             | 2 for .20          | .....         |
| Damask (Aus), strong growing rose pink.....                                             | 4 for .25         | 8 for .25             | 16 for .25         | .25           |
| Del Rosa (Burbank), scarlet, white throat.....                                          | 4 for .20         | 8 for .20             | 6 for .20          | .25           |
| Dr. F. C. Christ (D), LaFrance pink and yellow; wonderful.....                          | 1 for .60         | 1 for .30             | 2 for .30          | .....         |
| Dr. F. E. Bennett (D), fine orange red.....                                             | 5 for .25         | 10 for .25            | 20 for .25         | .25           |
| Dr. Moody (Kinnyon), large lavender.....                                                | 2 for .25         | 4 for .25             | 8 for .20          | .....         |
| Dr. Nelson Shook (K), tyrian rose; a fine Gladiolus.....                                | 3 for .20         | 6 for .20             | 12 for .20         | .30           |
| Early Sunrise (V), early salmon.....                                                    | 4 for .25         | 8 for .25             | 16 for .25         | .....         |
| Emile Aubrun (L), smoky red; fine.....                                                  | 2 for .20         | 4 for .20             | .....              | .....         |
| Estella (K), rose; one of largest.....                                                  | 4 for .20         | 8 for .20             | 12 for .20         | .....         |
| Evening Glory (K), rose pink, dark throat.....                                          | 4 for .25         | 8 for .25             | 16 for .25         | .30           |
| Frank J. McCoy (Br), tall pink.....                                                     | 1 for .35         | 1 for .20             | 2 for .20          | .....         |
| Geraldine Farrar (D), lavender violet.....                                              | 3 for .25         | 6 for .25             | 12 for .25         | .30           |
| Gladdie Boy (B), pink to yellow.....                                                    | 3 for .20         | 6 for .20             | 12 for .20         | .30           |
| Golden Dream (Gr), fine clear yellow.....                                               | 4 for .25         | 8 for .25             | 16 for .25         | .25           |
| Golden Salmon (K), golden yellow, rich.....                                             | 3 for .20         | 6 for .20             | 12 for .20         | .35           |

|                                                                         |       | Large<br>1 1/4-up | Medium<br>3/4-1 1/4 | Small<br>1/2-3/4 | Bblts.<br>100 |
|-------------------------------------------------------------------------|-------|-------------------|---------------------|------------------|---------------|
| Golden Snapdragon (K), yellow and white.....                            | 1 for | .25               | 2 for               | .25              | 4 for .25     |
| Graf Zeppelin (Pf), clear orange scarlet, white feather on petal .....  | 1 for | 5.00              | 1 for               | 2.50             | 1 for 1.50    |
| Heavenly Blue (Pf), light blue shade.....                               | 2 for | .25               | 3 for               | .20              | 10 for .50    |
| Helen Phipps (Ph), deep pink.....                                       | 1 for | .25               | 2 for               | .25              | 4 for .25     |
| Herbstzauber (Pf), orange salmon.....                                   | 3 for | .20               | 6 for               | .25              | 10 for .25    |
| Hope Hampton (D), pink spotted red.....                                 | 1 for | .25               | 2 for               | .25              | 4 for .25     |
| Jacoba Van Beijeren (Hol), violet self.....                             | 4 for | .20               | 8 for               | .20              | 16 for .20    |
| Jane Adams (Dec), lavender, cream throat.....                           | 2 for | .25               | 4 for               | .25              | 8 for .25     |
| Jean Tenny (Aus), tall silvery pink.....                                | 2 for | .20               | 4 for               | .20              | 8 for .20     |
| J. Ogden Armour (K), coral red.....                                     | 4 for | .30               | 5 for               | .20              | 10 for .20    |
| John T. McCutcheon (K), fine red.....                                   | 4 for | .30               | 5 for               | .20              | 10 for .20    |
| Jubilee (Kemp), very large lavender.....                                | 1 for | .60               | 1 for               | .40              | 1 for .25     |
| Lavender Bride (G), smoky lavender.....                                 | 2 for | .25               | 3 for               | .20              | 9 for .25     |
| Libelle (Pf), heliotrope shade; one of finest of new Glads by far ..... | 1 for | 6.00              | 1 for               | 3.00             | 1 for 2.00    |
| Longfellow (Dec), wonderful pink.....                                   | 4 for | .20               | 8 for               | .20              | 16 for .20    |
| Louise (A), fine lavender.....                                          | 4 for | .20               | 8 for               | .20              | 16 for .20    |
| Loyalty (A), new strong yellow.....                                     | 1 for | .50               | 1 for               | .25              | -----         |
| Ludwig Van Beethoven (Pf), smoky mauve.....                             | 1 for | 1.00              | -----               | -----            | -----         |
| Maid of Orleans (Pf), milky white and extremely fine.....               | 1 for | 6.00              | 1 for               | 3.00             | 1 for 2.00    |
| Marmora (Errey), smoky lavender.....                                    | 1 for | .20               | 2 for               | .20              | 4 for .20     |
| Marocco (Pf), dark, almost black.....                                   | ----- | -----             | 1 for               | .20              | 2 for .20     |
| Mary Frey (GB), lavender pink.....                                      | 3 for | .20               | 6 for               | .25              | 16 for .25    |
| Mary Jane (K), lavender pink.....                                       | 2 for | .28               | 4 for               | .22              | 10 for .24    |
| Minuet (C), lilac lavender; one of best.....                            | 2 for | .20               | 5 for               | .20              | 10 for .20    |
| Miss Des Moines, (Dec), lilac lavender.....                             | 1 for | .40               | 1 for               | .20              | 2 for .20     |
| Moorish King (Pf), dark mahogany maroon.....                            | 1 for | 6.00              | 1 for               | 3.50             | 1 for 2.50    |
| Mother Machree (St), smoky lavender.....                                | ----- | -----             | 1 for               | .35              | 1 for .20     |
| Mrs. A. B. C. Dohrman (D), pink.....                                    | 1 for | .20               | 2 for               | .20              | 4 for .20     |
| Mrs. Calvin Coolidge (K), rose pink and yellow.....                     | 2 for | .25               | 4 for               | .25              | 8 for .25     |
| Mrs. F. C. Hornberger (H), fine white.....                              | 3 for | .20               | 6 for               | .20              | 12 for .20    |
| Mrs. Leon Douglas (D), giant begonia rose; one of best.....             | 5 for | .25               | 10 for              | .25              | 20 for .25    |
| Mrs. P. W. Sisson (C), cameo pink.....                                  | 5 for | .25               | 10 for              | .25              | 20 for .25    |
| Mrs. Van Konynenberg (Pf), fine aniline blue.....                       | 2 for | .20               | 4 for               | .20              | 16 for .25    |
| Mr. W. H. Phipps (D), grand LaFrance pink; one of best.....             | 5 for | .25               | 10 for              | .25              | 20 for .25    |
| Nancy Hanks (Sal), unusual peach red shade.....                         | 5 for | .25               | 10 for              | .25              | 20 for .25    |
| Nimrod (Aus), tall dark red.....                                        | 3 for | .20               | 6 for               | .20              | 12 for .20    |
| Nixie (D), jasper pink; one of finest.....                              | 4 for | .20               | 8 for               | .20              | 16 for .20    |
| Nymph (K), large ruffled lavender.....                                  | 4 for | .25               | 8 for               | .25              | 16 for .25    |
| Olive Goodrich (G), pink with white tips, yellow throat.....            | 3 for | .20               | 6 for               | .20              | 12 for .20    |
| Orange Flame (K), big orange red.....                                   | 4 for | .25               | 8 for               | .25              | 16 for .25    |
| Orange Wonder (Kemp), huge orange; very fine.....                       | 1 for | .25               | 2 for               | .25              | 4 for .25     |
| Orchid (The) (Spr), laciniated lavender pink.....                       | 2 for | .20               | 4 for               | .20              | 8 for .20     |
| Pasadena (D), Turkish red.....                                          | 4 for | .20               | 8 for               | .20              | 16 for .20    |
| Patricia Carter (K), shrimp pink.....                                   | 2 for | .25               | 3 for               | .22              | 5 for .22     |
| Paul Pfitzer (Pf), tall dark purple, vigorous.....                      | 2 for | .25               | 3 for               | .20              | 5 for .20     |
| Pearl of California (Kgsls), fine pink, many open.....                  | 2 for | .25               | 4 for               | .25              | 8 for .25     |
| Pfitzer's Triumph (Pf), big salmon orange.....                          | 2 for | .20               | 4 for               | .20              | 8 for .20     |
| Phini (D), tall pink, marked purple.....                                | 2 for | .20               | 4 for               | .20              | 8 for .20     |
| Pride of Portland (Ellis), large begonia rose.....                      | 1 for | .40               | 1 for               | .25              | 2 for .30     |
| Prof. Keesom (Pf), salmon, flame markings.....                          | ----- | -----             | 2 for               | .25              | 4 for .25     |
| Purple Glory (K), large deep maroon.....                                | 4 for | .25               | 8 for               | .25              | 16 for .25    |
| Purple Queen (K), very fine purple.....                                 | 2 for | .20               | 4 for               | .20              | 8 for .20     |
| Red Fire (K), fiery red.....                                            | 4 for | .25               | 8 for               | .25              | 16 for .25    |
| Rev. Ewbank (Hol), porcelain blue.....                                  | ----- | -----             | 8 for               | .25              | 16 for .25    |
| Rippling Waters (Ellis), cream, tinted pink.....                        | 1 for | .50               | 1 for               | .30              | 1 for .20     |
| Rita Beck (F), enormous pink, pretty markings.....                      | 2 for | .20               | 4 for               | .20              | 8 for .20     |
| Rosabella (Pf), pink; a beautiful Glad.....                             | 1 for | 6.00              | 1 for               | 3.00             | 1 for 1.50    |
| Rose Mulberry (A), coral pink.....                                      | 3 for | .20               | 6 for               | .20              | 12 for .20    |
| Royal Lavender (Sch), deep lavender, extra fine.....                    | ----- | -----             | 2 for               | .25              | 4 for .25     |
| Ruffled Gold (G), golden yellow, ruffled.....                           | 1 for | .20               | 2 for               | .20              | 6 for .20     |
| Salbach's Pink (Sal), large geranium pink, tall.....                    | ----- | -----             | 1 for               | .25              | 2 for .25     |
| Sanspareil (Vil), apricot, white throat.....                            | 3 for | .20               | 6 for               | .20              | 10 for .20    |
| Schubert (Pf), fine cream yellow, red blotch.....                       | 1 for | 6.00              | 1 for               | 3.00             | 1 for 1.50    |

|                                                                                       | Large<br>1 1/4-up | Medium<br>3/4-1 1/4 | Small<br>1/2-3/4 | Bblts.<br>100 |
|---------------------------------------------------------------------------------------|-------------------|---------------------|------------------|---------------|
| Schwabengirl (Pf), pure pink; one of finest new ones from Holland; a sure winner..... | 1 for .1 for 5.00 | 1 for 2.50          | 1 for 1.50       | .....         |
| Senorita (Langlois), dark red, overlaid garnet; fine novelty.....                     | 2 for .20         | 3 for .20           | 6 for .20        | .40           |
| Serrata (B), laciniated lilac pink.....                                               | 2 for .25         | 4 for .25           | 8 for .25        | .50           |
| Snow Glory (K), ruffled white, iris lines.....                                        | 4 for .25         | 8 for .25           | 16 for .25       | .30           |
| Spirit of St. Louis (M), flame carnelian red; fine.....                               |                   | 4 for .20           | 8 for .20        | .40           |
| Star of the Sea (Ellis), peach red, brownish throat.....                              | 1 for .25         | 2 for .25           | 4 for .25        | .30           |
| T. A. Edison (D), begonia rose.....                                                   | 3 for .20         | 6 for .20           | 12 for .20       | .30           |
| T. A. Edison (K), red; one of finest produced.....                                    | 1 for 1.50        |                     |                  | .....         |
| Tiger (K), good smoky shade, red, salmon flake.....                                   | 2 for .20         | 4 for .20           | 8 for .20        | .....         |
| Veilchenblau (Pf), large violet blue; extra fine.....                                 | 2 for .25         | 3 for .20           | 6 for .20        | .60           |
| Veiled Brilliance (A), pink, with blue tints.....                                     | 2 for .20         | 4 for .20           | 8 for .20        | .45           |
| Victor (Errey), red, white blotch.....                                                | 1 for .35         | 1 for .20           | 2 for .20        | .....         |
| Winged Victory (Br), very large pink, airplane petals.....                            | 1 for .75         | 1 for .40           | 2 for .40        | .....         |
| Wolfgang Von Goethe (Pf), salmon red, overlaid scarlet, rare coloring .....           | 1 for 5.00        | 1 for 2.50          | 1 for 1.50       | .....         |
| Wotan (D), bright pink with blotch.....                                               | 1 for .20         | 2 for .20           | 4 for .20        | .70           |
| Wuertembergia (Pf), fine scarlet, soft cream blotch.....                              | 1 for 6.00        | 1 for 3.00          | 1 for 1.50       | .....         |
| Yellow Perfection (Pf), large deep yellow; fine.....                                  | 1 for .80         | 1 for .50           | 1 for .35        | .....         |

## BUY BULLETS IN BULK

(Pints or Half Pints at Quart Rate)

|                         |        |                         |      |                         |      |
|-------------------------|--------|-------------------------|------|-------------------------|------|
| A. B. Kunderd .....     | \$2.50 | E. J. Shaylor.....      | 1.50 | Mr. W. H. Phipps.....   | 3.00 |
| Alice Tiplady .....     | 1.50   | Elkhart .....           | 4.00 | Nancy Hanks .....       | 2.00 |
| Avalon .....            | 1.50   | Evelyn Kirtland .....   | 2.00 | Neoga .....             | 2.00 |
| A. V. Bunce.....        | 4.00   | Flora .....             | 1.50 | Nixie .....             | 4.00 |
| A. W. Hunt.....         | 2.50   | Giant Myrtle .....      | 2.00 | Opalescent .....        | 4.00 |
| Battle Creek .....      | 2.50   | Giant Nymph .....       | 2.50 | Orange Flame .....      | 4.00 |
| Belinde .....           | 5.00   | Golden Frills .....     | 4.00 | Pink Wonder .....       | 1.50 |
| Bengal Tiger .....      | 2.00   | Golden Measure .....    | 2.00 | Robt. J. Kunderd.....   | 4.00 |
| Betty Joy .....         | 3.00   | Henry Ford .....        | 1.50 | Romance .....           | 1.50 |
| B. L. Smith.....        | 2.50   | Illuminator .....       | 4.00 | Rose Ash .....          | 1.50 |
| Bobby .....             | 4.00   | Iwa .....               | 5.00 | Scarlano .....          | 2.00 |
| Break O' Day.....       | 1.50   | Jack London .....       | 2.50 | Sovereign .....         | 2.50 |
| Capt. Boynton .....     | 2.00   | Joe Coleman .....       | 2.00 | Sulphur Frills .....    | 5.00 |
| Cardinal Prince .....   | 2.50   | John T. Pirie.....      | 2.50 | Titanic .....           | 3.00 |
| Challenger .....        | 2.00   | K's Yellow Wonder ..... | 2.00 | Tycko Zang .....        | 3.00 |
| Copper Bronze .....     | 1.50   | Mrs. F. C. Peters.....  | 1.50 | Violet Glory .....      | 2.50 |
| C's Scarlet Wonder..... | 1.50   | Mrs. G. W. Moulton..... | 2.50 | Wm. G. Badger .....     | 3.50 |
| Crimson Glow .....      | 1.50   | Mrs. H. E. Bothin.....  | 2.50 | Youell's Favorite ..... | 2.50 |
| Crinkles .....          | 2.50   | Mrs. M. S. Burke.....   | 2.50 |                         |      |
| Dr. F. E. Bennett.....  | 3.00   | Mrs. Leon Douglas.....  | 1.50 |                         |      |

The large quantity of bulbs we list this year precludes use of space to include numerous testimonials in regard to our bulbs. One from Charles E. Miller, Kalamazoo, Michigan, tells the story. "I wish to tell you," writes Mr. Miller, "I appreciate your courtesy in sending bulbs so promptly also that they were the finest, most even sized and cleanest that I bought from any place and produced fine, large sized and close set flowers. I am more than satisfied and would like your list for coming season." We have similar reports from customers throughout the country.

**IF YOU HAVE FRIENDS WHO LIKE GLADIOLUS LET THEM LOOK OVER THIS LIST—OR BETTER STILL SEND US THEIR NAMES SO WE MAY SEND THEM LISTS**

**TO CANADIAN CUSTOMERS:** Because of fluctuations in rate of exchange we ask our Canadian customers to as far as possible send money orders as remittances. We also urge them to send permit numbers with orders and labels as well at time of ordering as this avoids confusions and delays at shipping time.

## SPECIAL COLLECTIONS

**NO DISCOUNTS ALLOWED ON THESE COLLECTIONS**

(Unless otherwise indicated all varieties in these collections are labeled and contained in separate containers. Large sized bulbs are Nos. 1 and 2, or both; Medium sized bulbs are Nos. 3 and 4, or both; Small sized bulbs are smaller than No. 4 but no bulblets included in collections.)

**SPECIAL CHRISTMAS COLLECTION**—10 varieties, 5 each, large bulbs of Dr. F. E. Bennett, Giant Nymph, Gloriana, Golden Measure, Iwa, Mrs. F. C. Peters, Mrs. Leon Douglas, Mr. W. H. Phipps, Titanic and Wm. G. Badger for \$2.50 prepaid anywhere in United States if ordered by December 10 so as to reach destination in time for Christmas. Send your own Christmas card to be enclosed, or we will enclose one with your name and greeting. Remember your friends and relatives with bulbs, a gift which lives through summer.

**SELECT COLLECTION**—Five large bulbs of each, 1½ up: Aflame, Betty Nuthall, Charles Dickens, Coryphee, Dr. Moody, Marmora, Minuet, Mother Machree, Mrs. Konynenberg, Pearl of California, and Veilchenblau. This is a wonderful collection of the newer Gladiolus, all harmonizing in your garden or when cut. Fifty-five large bulbs of these grand new varieties sent prepaid for \$6. Or 110 medium bulbs, 10 each of the same varieties, for \$6, prepaid. When ordering please ask for "Select Collection Large," or "Select Collection Medium."

**RUFFLED COLLECTION**—10 large of each, 1½ up: A. B. Kunderd, Avalon, Blushing Beauty, Crinkles, E. J. Shaylor, Frank J. Symmes, Golden Frills, Joe Coleman, Masterpiece, Mrs. H. E. Bothin, Neoga, Orange Glory, Scarlano, Sulphur Frills, Thistle, Violet Glory, Youell's Favorite, 170 bulbs in all sent for \$5, prepaid. Or 25 medium bulbs of each of the ruffled collection, 425 bulbs in all, sent for \$9, prepaid. Either of these gives you a fine collection of these ruffled beauties.

**LARGE FLOWERED PINK COLLECTION**—25 large bulbs each, 1½ up: Mr. W. H. Phipps, Mrs. Leon Douglas, Longfellow and Iwa, 100 bulbs in all, sent for \$3.50 prepaid. Or 50 medium bulbs of each for \$3.50, prepaid.

**WONDER GARDEN COLLECTION**—25 large bulbs each, 1½ up: Belinde, Betty Joy, Bobby, Dr. F. E. Bennett, Improved Queen of the Night, Mrs. Leon Douglas, Mr. W. H. Phipps, Pfitzer's Triumph, 200 large bulbs sent for \$8.50, prepaid. Or 50 medium bulbs each of the same, 400 bulbs in all, sent for \$17, prepaid.

**COLLECTION "A"**—10 large each, 1½ up: B. L. Smith, Break O' Day, Capt. Boynton, Crinkles, Giant Nymph, Gloriana, Iwa, Miss Madison, Mrs. F. C. Peters, Pasadena, 100 large bulbs for \$3.50, prepaid. Or 20 medium each, 200 bulbs for \$3.50, prepaid.

**COLLECTION "B"**—Red Collection, 10 large each 1½ up: A. W. Hunt, Cardinal Prince, Challenger, C's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Illuminator, Robert J. Kunderd, Scarlano, 100 large bulbs for \$3.50, prepaid. Or 20 medium sized each same varieties for \$3.50, prepaid.

**COLLECTION "C"**—Wide range red collection, medium sized bulbs, ¾ to 1½, 25 each of A. W. Hunt, Bengal Tiger, Black Pansy, Cardinal Prince, Challenger, Cowee's Scarlet Wonder, Crimson Glow, Dr. F. E. Bennett, Frank J. Symmes, Illuminator, Improved Queen of the Night, Joe Coleman, Neoga, Robert J. Kunderd, Scarlano, Scarlet Princeps, War, 17 varieties or 425 bulbs for \$8.50, prepaid.

**COLLECTION "D"**—Lavender collection, medium sized bulbs, ¾ to 1½, 25 each of B. L. Smith, Capt. Boynton, Mrs. F. C. Peters, Opalescent, Youell's Favorite and 5 medium each of Minuet and Nymph and 2 large bulbs of Lavender Bride for \$3.50, prepaid.

**COLLECTION "E"**—Blue, purple and violet, selected shades, 10 large bulbs each of Battle Creek, Charles Dickens, Elkhart, Geraldine Farrar, Gladis Plath, Jacoba Van Beijeren, Sovereign, Violet Glory, Willis E. Fryer, 100 large bulbs for \$3.50, prepaid. Same varieties in 20 medium bulbs each for \$3.50, prepaid.

**COLLECTION "F"**—Grand cut flower collection, 25 medium bulbs each, ¾ to 1½ of Apricot Glow, A. W. Hunt, B. L. Smith, Cardinal Prince, Challenger, Crimson Glow, Crinkles, Dr. F. E. Bennett, E. J. Shaylor, Giant Nymph, Gloriana, Golden Measure, Iwa, John T. Pirie, Mrs. F. C. Peters, Mrs. Leon Douglas, Mr. W. H. Phipps, Nancy Hanks, Scarlano, and Tycko Zang, a total of 20 varieties or 500 bulbs for \$10, prepaid.

**COLLECTION "G"**—Grand cut flower collection—for those wishing to offer cut flowers for sale for profit and require more bulbs we will make up collection of same sizes and varieties as in Collection "F" only 100 bulbs of each or 2000 bulbs in all prepaid for \$35.

**COLLECTION "H"**—Special mixed collection—some people are not particular about labels. All other collections will be sent labeled but we will offer a special collection of 200 medium sized bulbs, ¾ to 1½ each in 20 varieties of 10 each, our selection, unlabeled and mixed together in one container for \$3.75, prepaid. These are all selected from fine named varieties.

**WE RESERVE THE RIGHT TO SUBSTITUTE IN ALL COLLECTIONS, ALTHOUGH THE COLLECTIONS WILL BE SENT AS LISTED AS LONG AS THE VARIETIES LAST.**

From such information as we have been able to gather the country's Gladiolus crop as a whole is none too large this year although with our facilities for irrigation and intensive cultivation ours looks in the field of as high a standard as any we have ever grown. But we suggest early ordering. Inquiries we have received so far this fall are in excess of anything we have received in the past and interest in Gladiolus seems to be showing a marked increase from year to year throughout the nation. We ship gladiolus to every state in the Union and a number of foreign countries. Our bulbs are grown under the best of condition, irrigated and handled right, stored in a modern warehouse and thousands of pleased customers reflect the care and attention given to our bulbs and their shipment.

ADDRESS ALL ORDERS AND COMMUNICATIONS TO

**D. H. UPJOHN**

964 South Liberty Street

Salem, Oregon

YOUR ORDER ON OUR ORDER BLANK IS CONVENIENT BOTH TO YOU AND TO US

THATCHER PRINTING CO.